

MÉNDEZ & Co.

***Beverage and Grocery Distributor
San Juan, Puerto Rico***

**MÉNDEZ
& COMPANY**

ORGANIZATION PROFILE

Resupplying the Grocery Shelves Just in Time

As one of the largest consumer packaged goods distributors in the Caribbean, Méndez & Co. has been delivering the highest quality consumer products including Miller, Heineken and Beechnut as well as cutting-edge service since the early 1900's. Faced with the challenge of replacing its non-year 2000 ready systems, this leading \$250 million distributor turned to Premier and J.D. Edwards with the challenge of overhauling its complex distribution systems in under 12 months.



BUSINESS NEEDS

Transforming Year 2000 Problems into Business Opportunities

Service quality and cost-effectiveness are vital competitive factors in the fast-paced consumer packaged goods industry. Therefore, leveraging information technology is the key to gaining competitive advantage. Rather than simply "retrofit" its legacy systems for the year 2000, Méndez set its sights on providing significant new capabilities such as managing brand and product profitability, streamlining warehouse operations and positioning its technology for client/server and Internet technology.

THE PREMIER SOLUTION

J.D. Edwards Distribution and Logistics Integrated Bar Coding and Sales Force Automation

Méndez selected J.D. Edwards World Software because it offered the capabilities and flexibility to address its demanding distribution and logistics requirements with an integrated solution addressing advanced technologies of radio frequency, bar-coding, sales force automation, advanced deals and promotions, and EDI.

After completing this ambitious project, Méndez is now working with Premier to leverage the J.D. Edwards OneWorld client/server technology to address areas such as human resource management and data warehousing.

"This was truly a team effort that required the complete commitment and focus of our organization. The new system which impacts our customers, suppliers and almost 200 employees across our distribution network was implemented smoothly and is now beginning to deliver the benefits that we had targeted." noted

Pablo Jose Alvarez, Vice President Administration and Treasurer of Méndez & Co.

MÉNDEZ: ENTERPRISE SOLUTION AT A GLANCE

Enterprise Software

J.D. Edwards WorldSoftware Financials and Distribution/Logistics
ICS RF-Smart Data Collection and Bar Coding

Enabling Technology

IBM AS/400
IBM DB2 Database