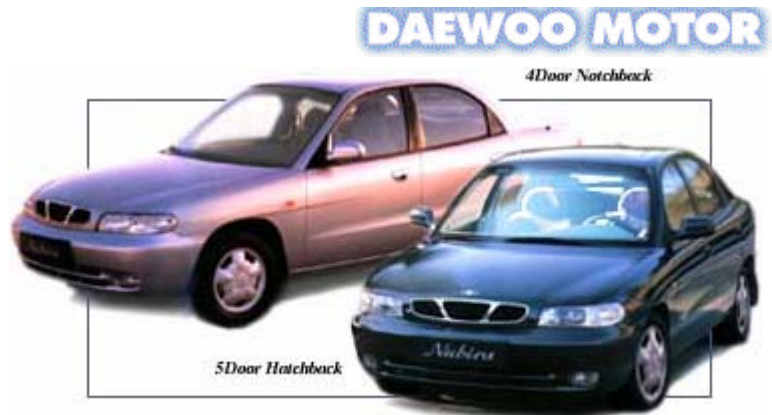


DAEWOO MOTOR
Automobile Distributor
San Juan, Puerto Rico

ORGANIZATION PROFILE
Driving Forward into the 21st Century

In its quest to become one of the top 10 worldwide automakers, Daewoo continues to expand its distribution network with new Caribbean operations in Puerto Rico. Headquartered in Korea, Daewoo Motor is a global manufacturer and distributor of passenger and commercial vehicles with annual sales of over \$10 billion dollars in 1997. The company employs approximately 25,000 individuals, has vehicle production capacity of over 1 million units and exports its vehicles to more than 150 countries around the world.



BUSINESS NEEDS

Rapid Information System Solution to Support New Business Unit

Faced with the challenge of managing and controlling its entry into the Caribbean automobile marketplace, Daewoo needed an enterprise solution provider that could integrate and deliver a world-class client/server financial system in under 60 days. With planned revenue growth rates of 20% per month during its initial months of operation, rapid results were critical for Daewoo.

THE PREMIER SOLUTION

Premier's OneWorld Express Financials Positions Daewoo for Rapid Growth in 60 Days

The Premier Group and J.D. Edwards' OneWorld client/server financial system was the software of choice because of OneWorld's superior integration with Microsoft solutions, strong functionality and Premier's ability to rapidly integrate and implement the solution in just 2 months.

The flexibility of OneWorld provides Daewoo with product line profitability, cost management and budgeting, vital components for this high growth company. Since implementing its initial release of OneWorld, Daewoo has successfully upgraded to a more recent release of OneWorld to further leverage its flexible client/server technology.

"We evaluated financial applications from all the major client/server vendors and found that J.D. Edwards' product not only met, but exceeded our expectations. J.D. Edwards and Premier offered us the unique combination of a world-class client/server financial system and a very accelerated implementation process while still addressing the cost concerns of a new business unit".
Samuel Ramirez, Finance Comptroller and Project Leader at Daewoo Motor.

DAEWOO: ENTERPRISE SOLUTION AT A GLANCE

Enterprise Software
Enabling Technology

J.D. Edwards OneWorld Financials
Compaq (Digital) Prioris Intel with Windows NT Server
Microsoft SQL Server Database