

# C u s t o m e r P R O F I L E

## Security Plastics



### The Organization:

#### *Global Operations, Global Customers*

A leader in the international thermoplastic components manufacturing industry, Security Plastics is headquartered in Miami Lakes, Florida. The company operates facilities in Florida, Texas, Puerto Rico, Mexico, and Malaysia to serve its global client base in the electronics, automotive, commercial/industrial, and contract manufacturing industries.

### The Opportunity:

#### *Enhanced Collaboration*

A J.D. Edwards customer since 1995, Security Plastics had come to rely upon the tried-and-true dependability of WorldSoftware™. As new business practices — such as e-business — began to emerge, the company recognized the growing trend of its customers demanding more collaboration.

“Our customer base requires accurate, online information regarding the status of open orders and product shipments,” says Peter Dvoran, director of MIS for Security Plastics. “WorldSoftware could not provide the necessary tools to support this kind of initiative.”

In addition to increased collaboration tools, OneWorld® proved to be a good choice for Security Plastics because it gives the company the technical foundation necessary to take advantage of a number of e-business opportunities.

### The Migration Strategy:

#### *Coexistence*

Once Security Plastics made the decision to move to OneWorld, the company decided on coexistence as a migration strategy. By using coexistence, Security Plastics was able to roll out OneWorld modules on a gradual basis while still taking advantage of its WorldSoftware applications.

With the assistance of The Premier Group, a consulting firm based in Coral Gables, Florida, the rollout began with OneWorld General Accounting and Accounts Payable. Next, Security Plastics introduced OneWorld Inventory Management, Sales Order Management, Accounts Receivable, Manufacturing Accounting, and Fixed Asset Management. Two years after Security Plastics launched its coexistence initiative, OneWorld is the basis for support of the company’s key functions in both manufacturing and distribution.

### The Results:

#### *Streamlined Processes*

With the combined strengths of WorldSoftware and OneWorld working together, Security Plastics has streamlined a variety of business processes to improve efficiency and boost customer service.

With OneWorld’s online access to commonly used forms, the company has automated many paper-based processes. In addition, OneWorld has enabled Security Plastics to improve the use of common processes in Accounts Payable and Accounts Receivable. To build on this advantage, the company is currently adding vendor catalogs to its system to optimize its overall purchasing process.

The most dramatic gains are in the area of customer service, where Security Plastics is able to streamline product shipping processes, giving its customers the ability to track their own shipments via the Internet. As a result, the company is able to increase its number of daily transactions without adding to its current staff or sacrificing quality customer service.

# Customer PROFILE



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One or more U.S. Patent Applications are pending for inventions used in the production of OneWorld.



J D E D W A R D S

## The Future:

### ***Building on Collaboration***

Collaboration is a major part of Security Plastics' strategy going forward. The company plans to build on its J.D. Edwards investment by upgrading to OneWorld Xc to take advantage of business-to-business collaboration capabilities.

"OneWorld Xc will enable us to collaborate with our customers and suppliers more effectively, and this should prove to be a big advantage for us," said Dvoran.

For Security Plastics, making the move from WorldSoftware to OneWorld via coexistence has enabled the company to take advantage of new technology while it continues to phase out the old.